

FAMILY FACT SHEET

Reproduce this page for each Scout and Family Selling

Scout's Name: _____ **Den/Unit No:** _____

Unit Sales Goal: \$ _____

Scout's popcorn sales goal: \$ _____
(Write the goal on the Scout's sales form)

What are three things in your Scout's unit program that will be funded this year through the popcorn sale?

a. _____

b. _____

c. _____

Review Script with your Scout(s):

"Hi, my name is _____. I am from Cub Scout Pack / Boy Scout Troop / Venture Crew _____. We want to _____ (Activity). We are selling delicious popcorn so we can raise money for _____. Will you help us? (Smile)"

Important dates for your unit to remember! (Fill them in for your unit):

TODAY Popcorn Sale Starts!

_____ Popcorn Sale Ends. Total your order by container and by dollars. Make a copy of your order forms and give it to your Popcorn Kernel.

_____ Tell your leader the dollar level you achieved and what prize you have earned.

_____ Pick up your popcorn at _____. Be sure to get one money envelope to collect and turn in money to your Popcorn Kernel. Customers make checks payable to Pack/ Troop/Crew/Post #_____.

_____ Deliver popcorn and collect money. Turn into leader by:_____.

_____ Pay your leader for your popcorn order in full!